## Grantmakers without Borders Conference June 10, 2006 Sharing Power, Sharing Visions for Change: Funder/Global South Advisor Collaboration

Global Fund for Women Global Greengrants Fund Fund for Nonviolence and Appleton

## **BENEFITS**

			DENEFITS
х	х	х	Contribute to increasing funding to areas of need in their communities.
			Advisors are much more than just a mechanism for grantmaking; they are the strength
			and the heart of our programs enabling us to assess real needs and fund culturally
х	х	х	sensitive and responsible responses to those needs.
			The process helps us as a foundation develop and clarify our criteria and funding
х		х	priorities in a way that is grounded in a Latin American perspective
			Participation in grant recommendation processes serves to build the capacity of the
	х		advisors' networks as well as the capacity of grantees
			Advisors can play an important role helping foundations mentor and monitor grantee
	х		progress from afar (GGF)
х	х	х	Localized knowledge informs grantmaking
	х		Strengthens advisor's movement, network or organizational links to grassroots groups
х	х	х	Combines the experience of many & taps the strength of social networks
	х	х	Promotes the ability to work with fellow advisors to make grants strategically
х	х	х	Opportunity for advisors to endorse good work or organizations
			Challenges
			Advisors are often present or past grantees. It's a big challenge to handle this
х	х	х	effectively—to have a process that works and doesn't impact relationships.
			Once advisors are affiliated as a grantmaker or connected to northern groups, that can
х	х	х	change an advisor's relationships in their community as activists.
х	х	х	Being an advisor to US foundationsis a huge responsibility to have as activists.
			The grantmaking process makes it hard for advisors to see what of their input is used in
х			making the granting decision
			Challenge of cultural shock—even though advisors and foundation staff may have similar
х		х	goals and values—sometimes it's a challenge to communicate across cultures.
			Many Advisors are full time activists- not always enough time to mentor and/or
х	х		recommend (applying for? ) grants to small groups

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			Diversity of the network is a real added benefit, but at times there are conflicting ideas
			about approaches (e.g., some groups want to engaged with the World Bank, while others do not choose to dialogue with the World Bank); there may also be differences of
x	х	x	viewpoints/positions on specific issues, which may impact on the grant-making decisions
			Conflict of interests must be fairly handled (e.g. an application coming from the advisor's
х	х		organization or close relationships).
Х	Х	х	How do advisors manage the power (privilege?) they have as advisors?
			Finding a balance of work that is comfortable for different advisors (e.g.: the volume of
X	Х	Х	communication/requests they are able/willing to receive will vary)
			Important things we have learned
			It's important to have diversity within the team of advisors so that the information is
			complimentary—that not all come from one perspective (human rights, fair trade, etc.);
			However, it also important to have cohesion of standpoint/position and some common,
X	Х	Х	shared values. It's important to have clarity about how you will involve advisors and about what their
			role is. Questions that can arise: What is the process of decision making re: funding and
			how do advisors influence the ultimate decision to fund or not fund? Do advisors
х	х	х	represent the funder?
			Foundations need to have clarity about what support and tools advisors will need to
х	х	х	support the grantmaking process.
			Important to keep in mind the level of competition for funding among groups that work
v			on similar issues or in the same countries sometimes (particularly in the case of 'split off' groups)
X			groups,
			Including peer organizations has proven critical in many cases of advisor guidance and
х			expanding on the coverage that other advisors in the region might not have.
			Important to foster exchange/learning between advisors through regional advisors
Х	Х		meetings – especially important in building network among the advisors